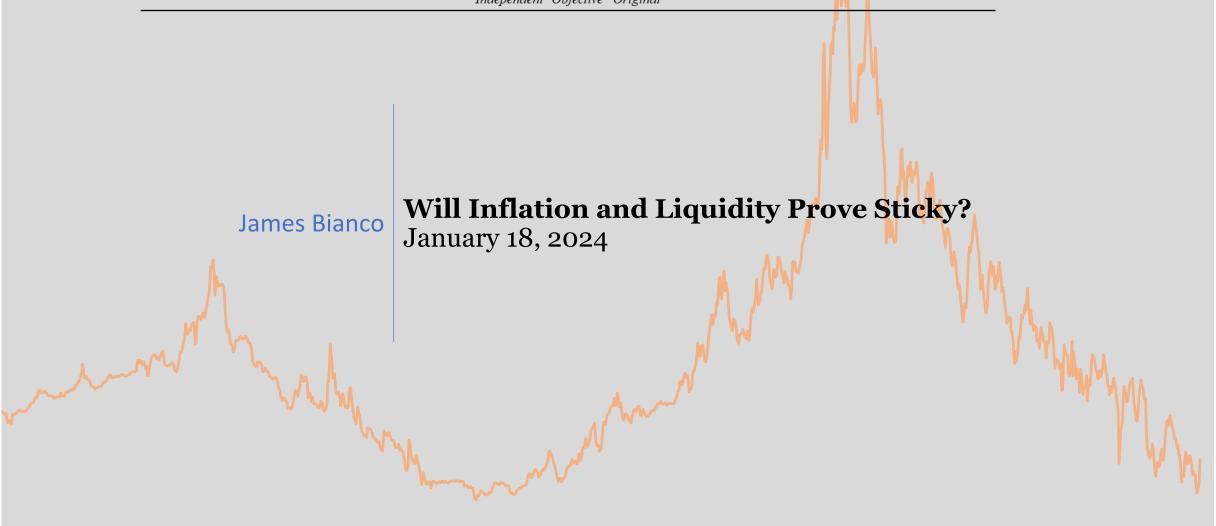
# Bianco Research L.L.C.

An Arbor Research & Trading Affiliated Company

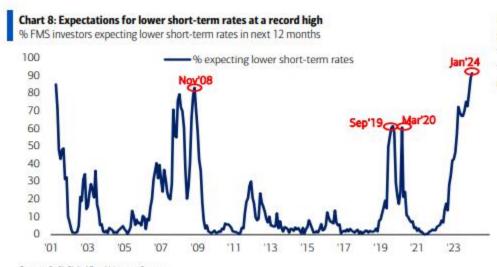
 $Independent \cdot Objective \cdot Original$ 





41% of FMS investors see no recession at all in 2024, a higher percentage than any other answer.

Amongst FMS investors expecting a recession in 2024...21% say Q2, 20% Q3, 6% Q1, and 5% Q4.

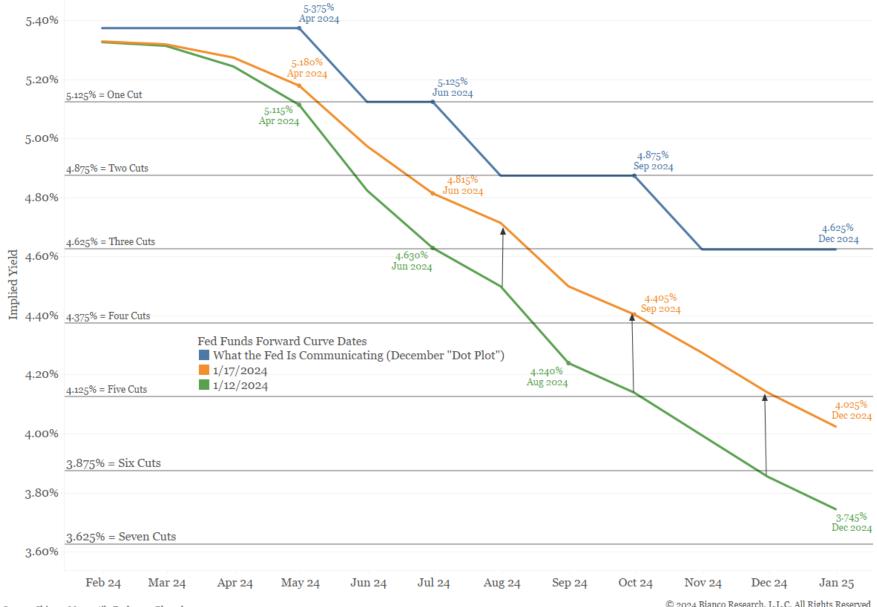


FMS investors have never been as bullish on short-term rates as in Jan'24 (data going back to Apr'01) ...a record of 91% expect short-term rates to be lower in the next 12 months, up from 87% in Dec'23.

Source: BofA Global Fund Manager Survey

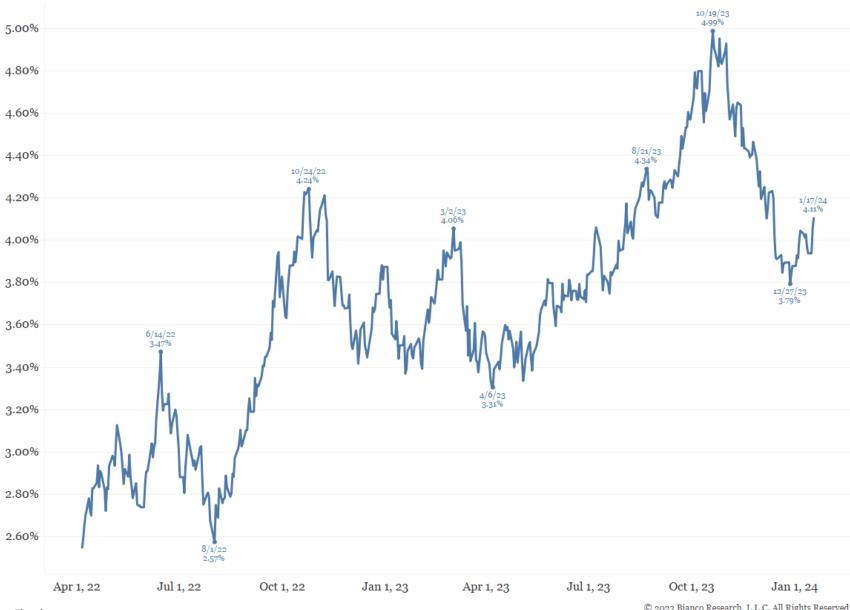
BofA GLOBAL RESEARCH

# What Is the Fed Funds Market Pricing In? 5.375%



Source: Chicago Mercantile Exchange, Bloomberg

#### US 10-Year Yield



Source: Bloomberg

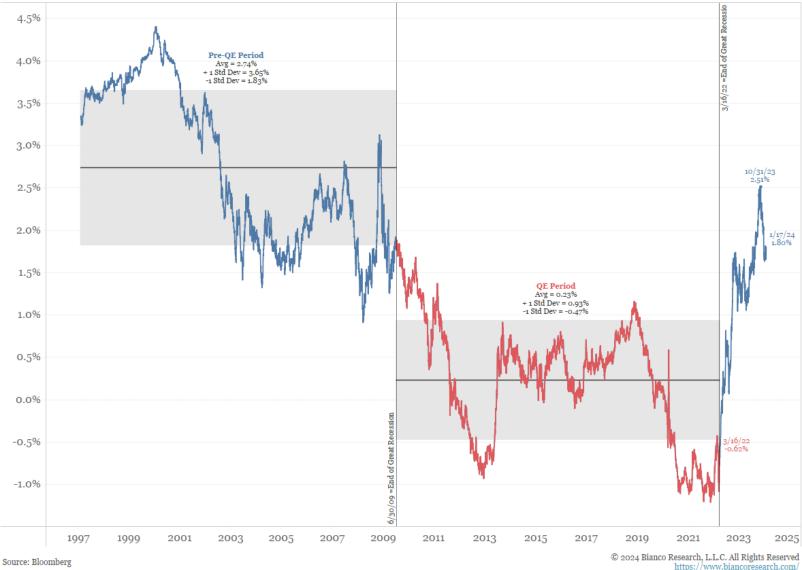
#### **US 10-Year TIPS Yield**

#### Bloomberg – (November 29, 2023) <u>Bill Ackman Bets</u> Fed Will Cut Interest Rates as Soon as First Quarter

What's happening is the real rate of interest, which is what impacts the economy, keeps increasing as inflation declines," Ackman said in an upcoming episode of The David Rubenstein Show: Peer-to-Peer Conversations. Ackman said that if the Fed keeps rates in the roughly 5.5% range when inflation trends below 3%, "that's a very high real rate of interest."

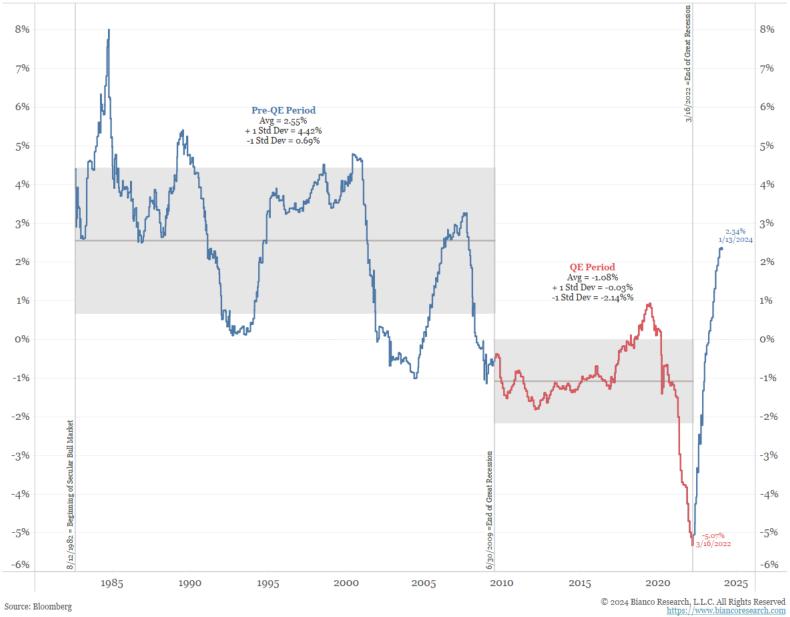
# The Wall Street Journal - (December 19, 2023) <u>Nick</u> <u>Timiraos: Fed Official Says Rate Cuts Could Be Needed</u> <u>Next Year to Prevent Overtightening</u>

San Francisco Fed President Mary Daly said her outlook for interest rates and inflation was "very close" to the median of projections from 19 Fed officials last week. Most of them penciled in at least three rate cuts next year amid a faster decline in inflation than they anticipated...Daly said that if inflation continues its steady decline of recent months, the Fed's benchmark interest rate "will still be quite restrictive even if we [cut rates] three times next year."



#### The Real Fed Funds Rate

Upper End of Fed's Target Range Minus Core PCE

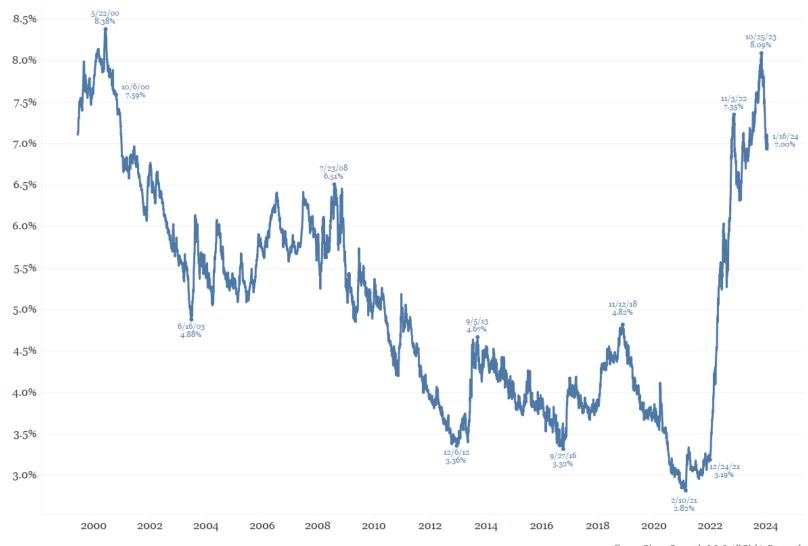


### Bankrate.com US Home Mortgage 30 Year Fixed National Avg



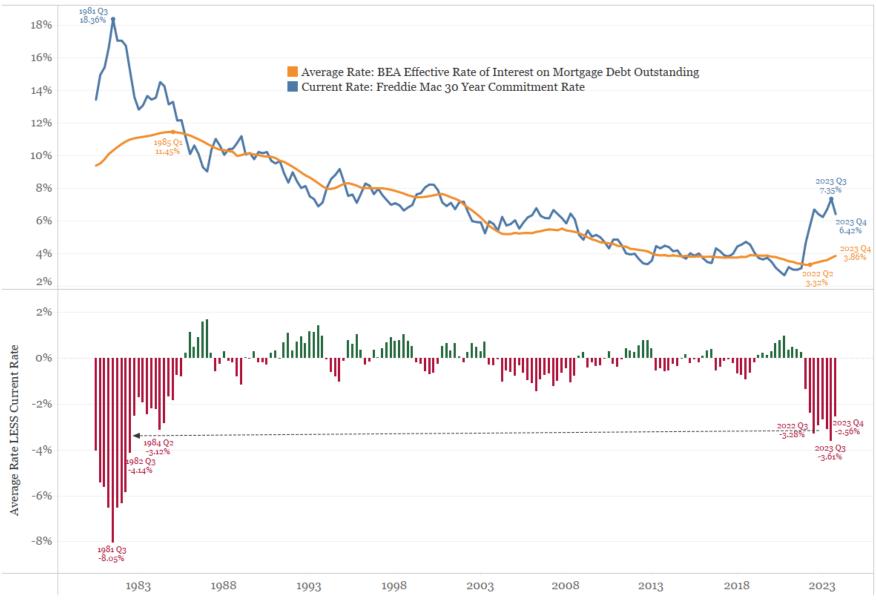
'When 30-year mortgages and car loans cost you 8% it will impact consumer behaviour,' says president

Jonathan Gray, president of Blackstone, said in an interview with the Financial Times that the jump in 10-year Treasury yields would force consumers to tighten their belts. "When 30-year mortgages and car loans cost you 8 percent it will impact consumer behaviour,"



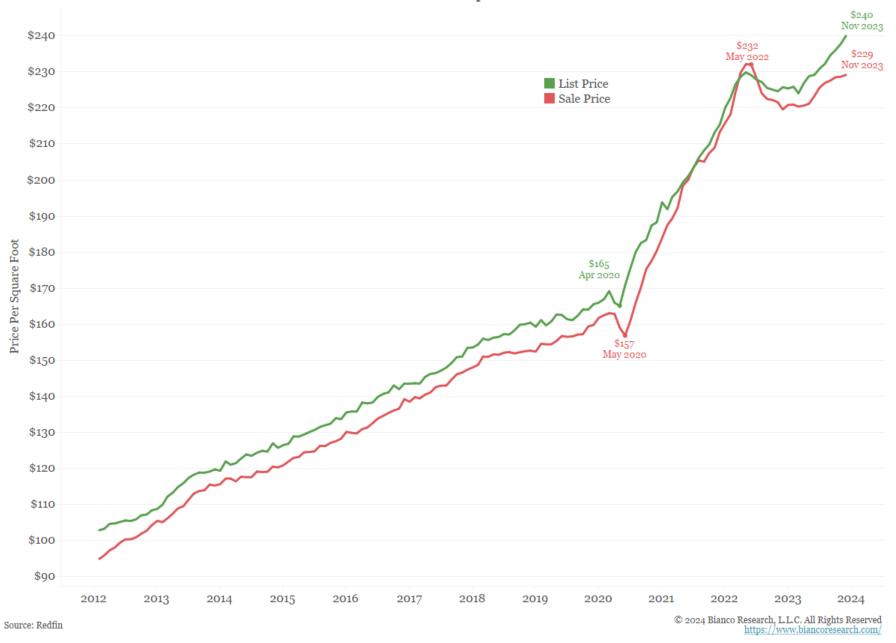
Data Source: Bloomberg, BankRate.com

#### The Average and Current Mortgage Rate



Data Source: Bloomberg, Freddie Mac, Bureau of Economic Analysis (BEA)

#### Median Price Per Square Foot

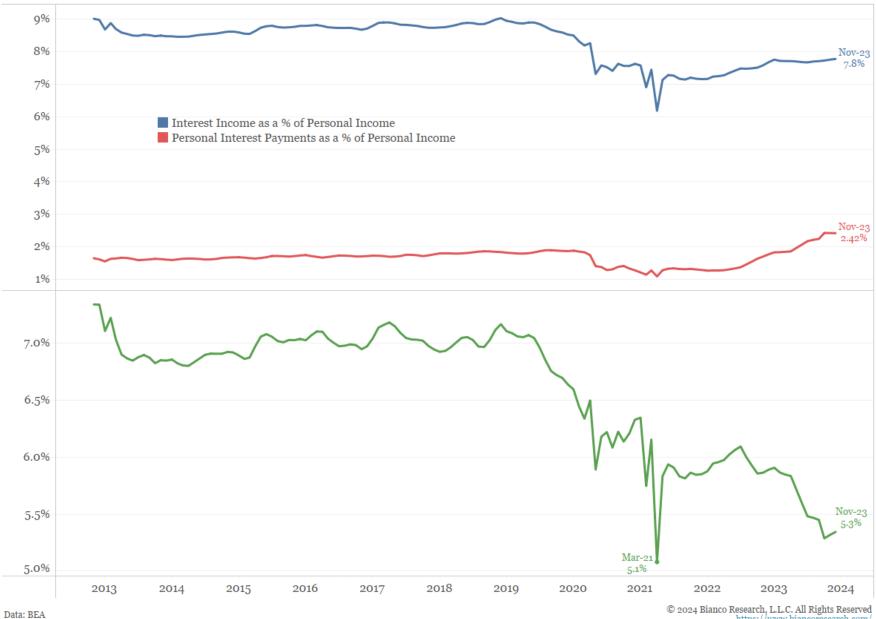


#### Homes Sold Each Month



Source: Redfin

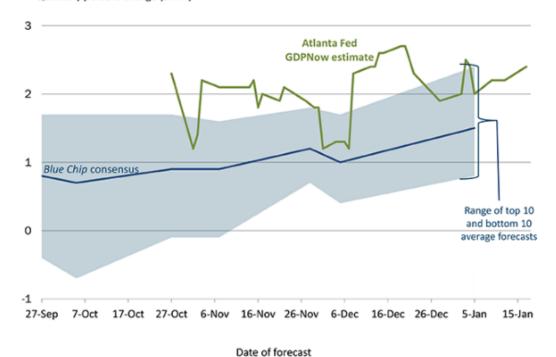
#### Personal Interest Expense and Income



The GDPNow model estimate for real GDP growth (seasonally adjusted annual rate) in the fourth quarter of 2023 is **2.4** percent on January 17, up from 2.2 on January 10. After recent releases from the US Department of the Treasury's Bureau of the Fiscal Service, the US Bureau of Labor Statistics, the US Census Bureau, and the Federal Reserve Board of Governors, the nowcasts of fourth-quarter real personal consumption expenditures growth and fourth-quarter real gross private domestic investment growth increased from 2.6 percent and -0.7 percent, respectively, to 2.8 percent and -0.5 percent.

The next GDPNow update is Thursday, January 18. Please see the "Release Dates" tab below for a list of upcoming releases.

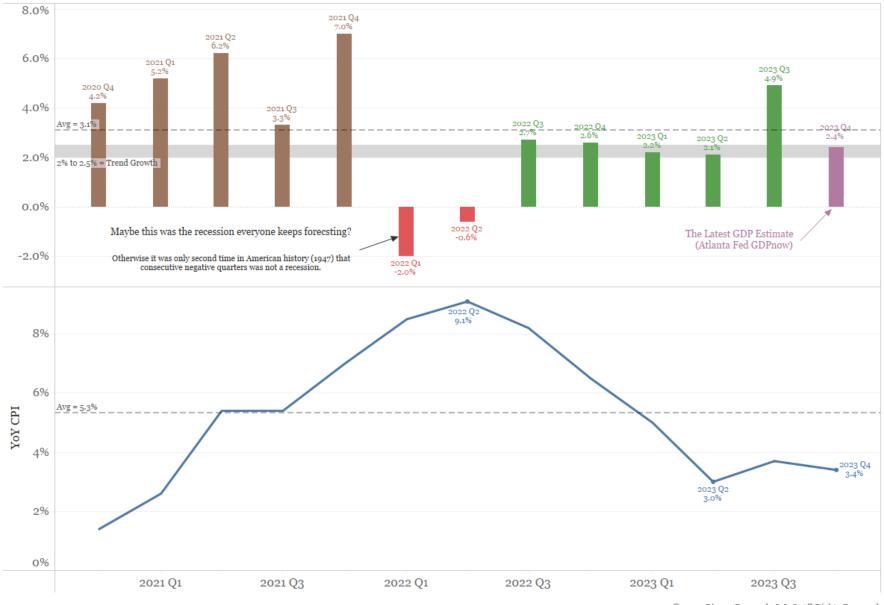
## Evolution of Atlanta Fed GDPNow real GDP estimate for 2023: Q4 Quarterly percent change (SAAR)



Sources: Blue Chip Economic Indicators and Blue Chip Financial Forecasts

Note: The top (bottom) 10 average forecast is an average of the highest (lowest) 10 forecasts in the Blue Chip survey.

#### **GDP** and Inflation Since The Lockdowns Ended



Data Source: Bloomberg

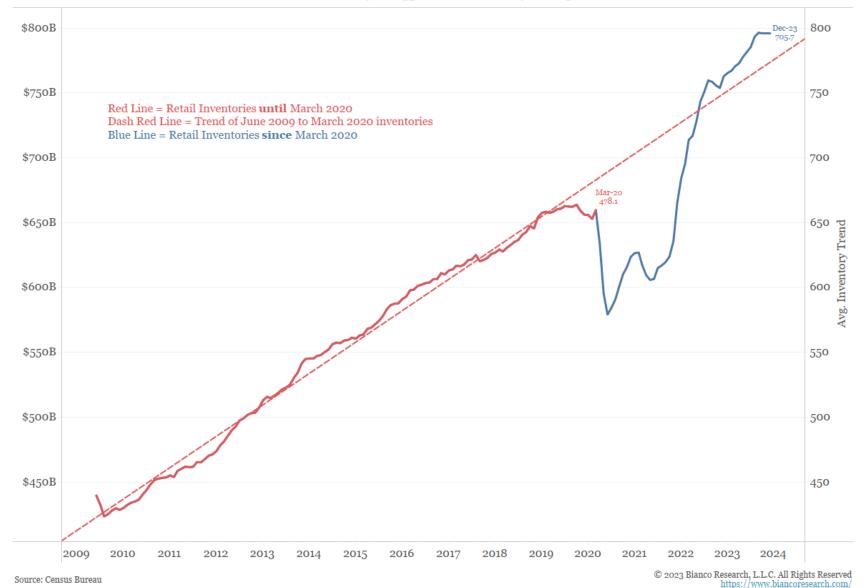
#### What Does The Consumer Want?

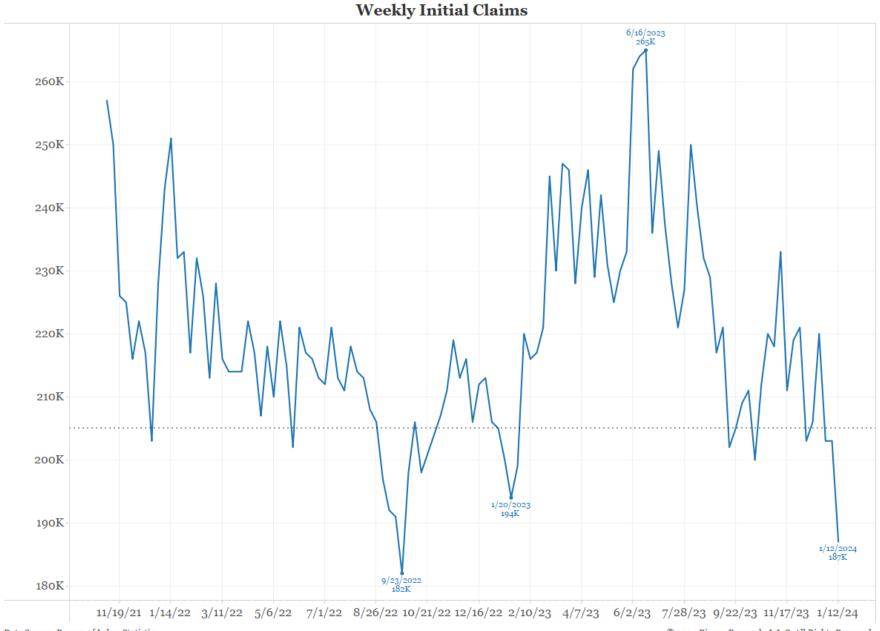
The Retail Industry Struggles With Inventory Management

# McKinsey & Company - (May 8, 2023) <u>Thinking beyond markdowns to tackle retail's</u> inventory glut

In the United States alone, retailers are sitting on \$740 billion in unsold goods. Clearing inventory and building more resilient and agile supply chains require action across five dimensions.

Over the past 18 months, retail supply chains have experienced unprecedented demand and supply shifts. Pandemic-related disruptions from the end of 2021 to the start of 2022 led to goods arriving late—or, in some cases, after the season. As retailers sought to overbuy inventory to mitigate potential shortages, softening demand and a sudden shift in consumer spending in the middle of last year left them with an inventory glut needing to be marked down or warehoused.



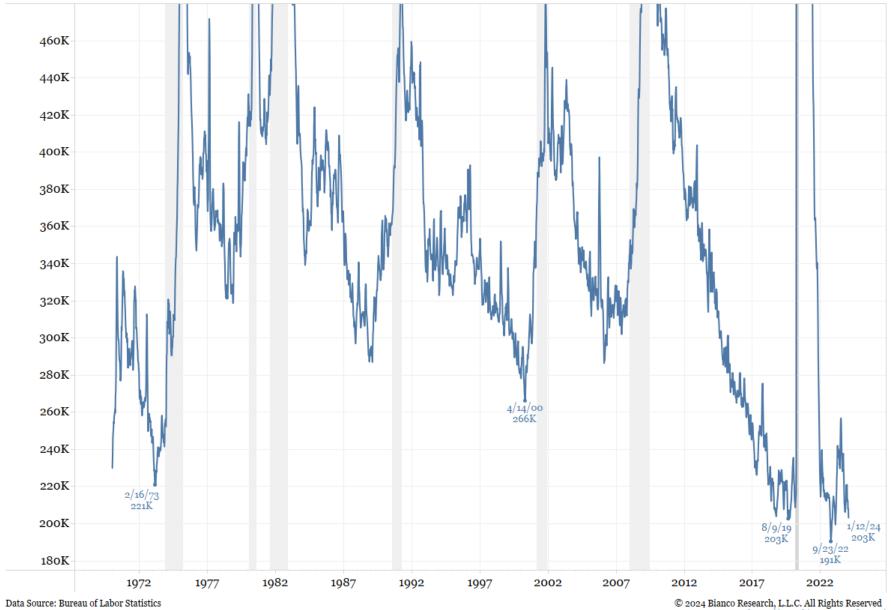


Data Source: Bureau of Labor Statistics

© 2024 Bianco Research, L.L.C. All Rights Reserved

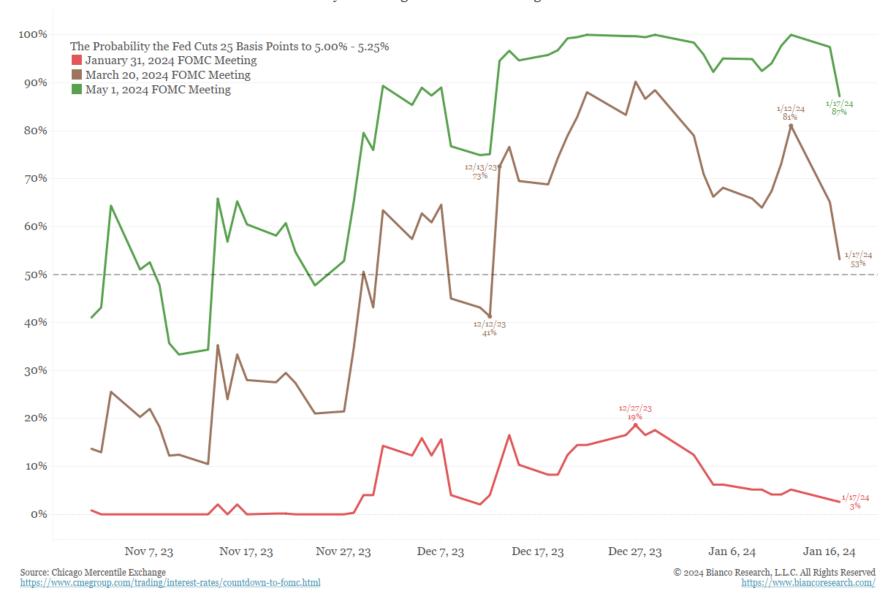
https://www.biancoresearch.com/

# Weekly Initial Claims - Focus on Cycle Lows Rolling 4-Week Average

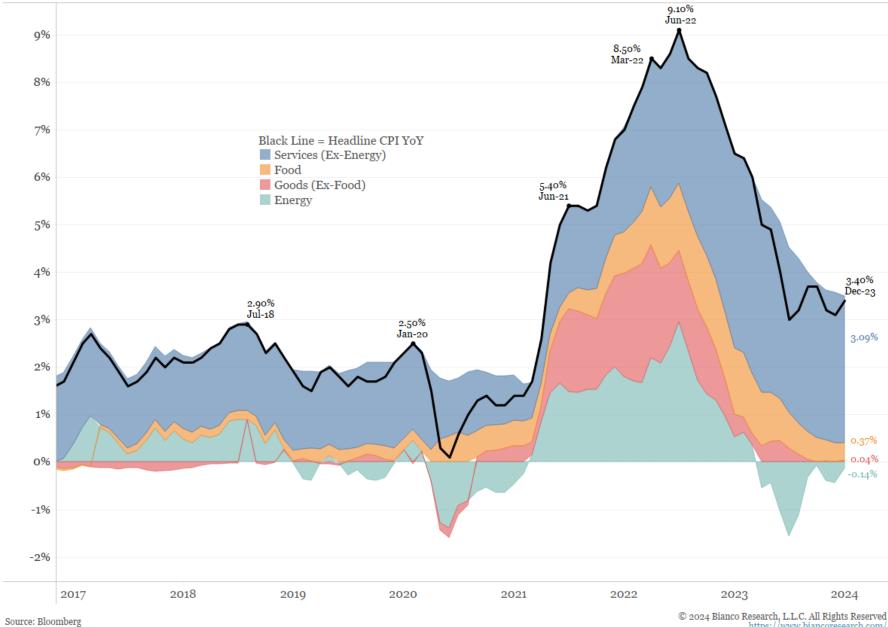


#### When Will the Fed Cut Rates?

Odds the Fed Cuts the Target Rate to 5.00% to 5.25% As Calculated by the Chicago Mercantile Exchange's Fed Watch Tool

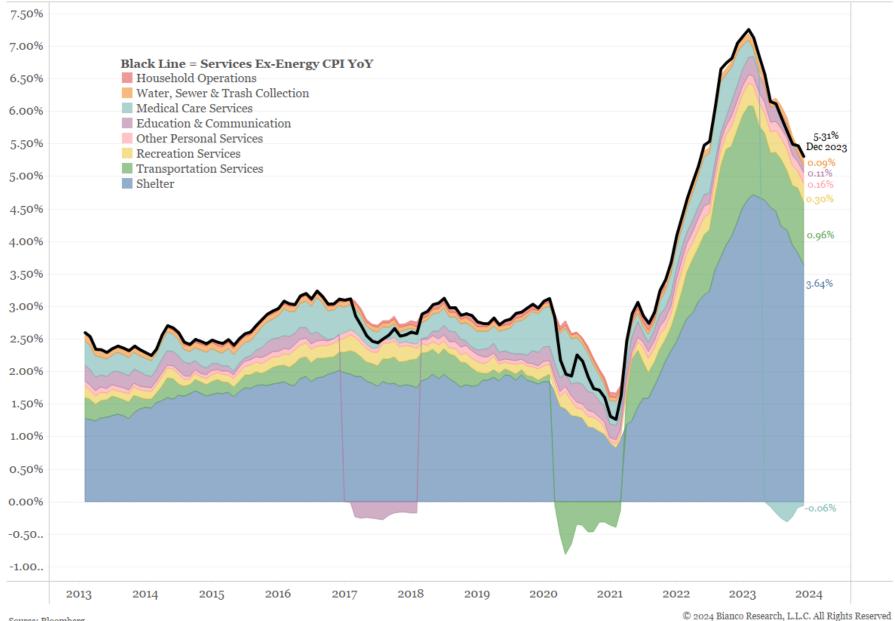


#### **Breaking Down CPI's Major Contributors**



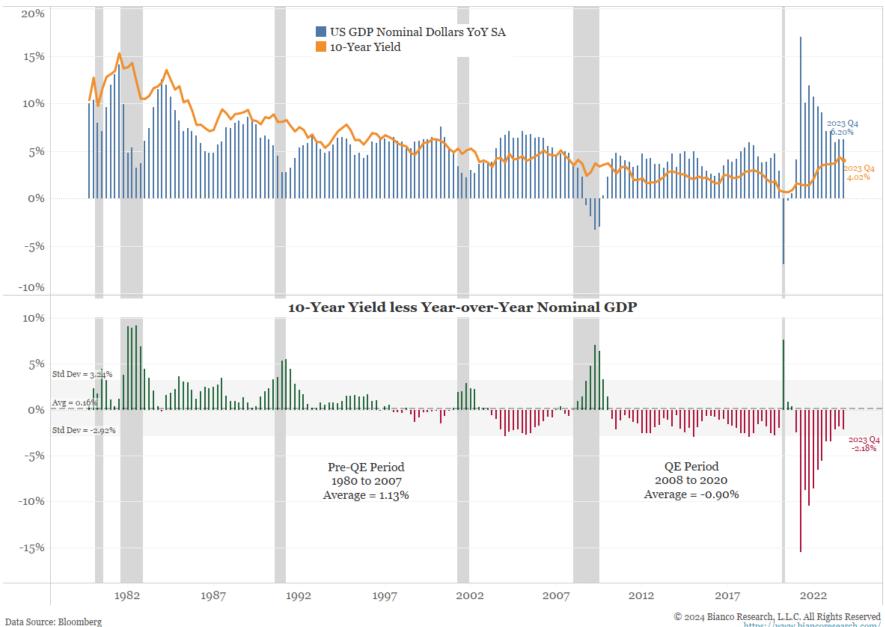
© 2024 Bianco Research, L.L.C. All Rights Reserved <a href="https://www.biancoresearch.com/">https://www.biancoresearch.com/</a>

#### Breaking Down Services Ex-Energy's Major Contributors



Source: Bloomberg

#### Year-Over-Year Nominal GDP and 10-Year Yield

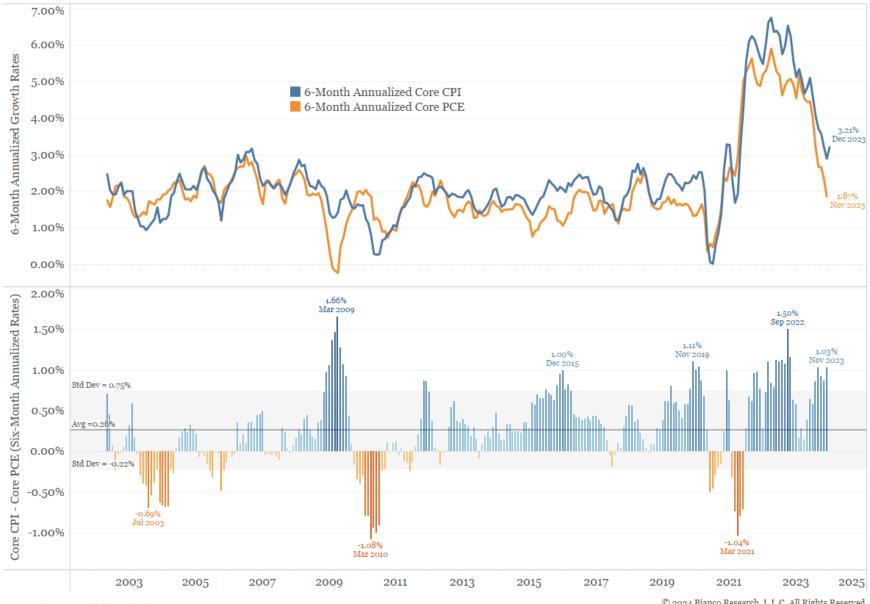


## **Stock/Bond Correlation**

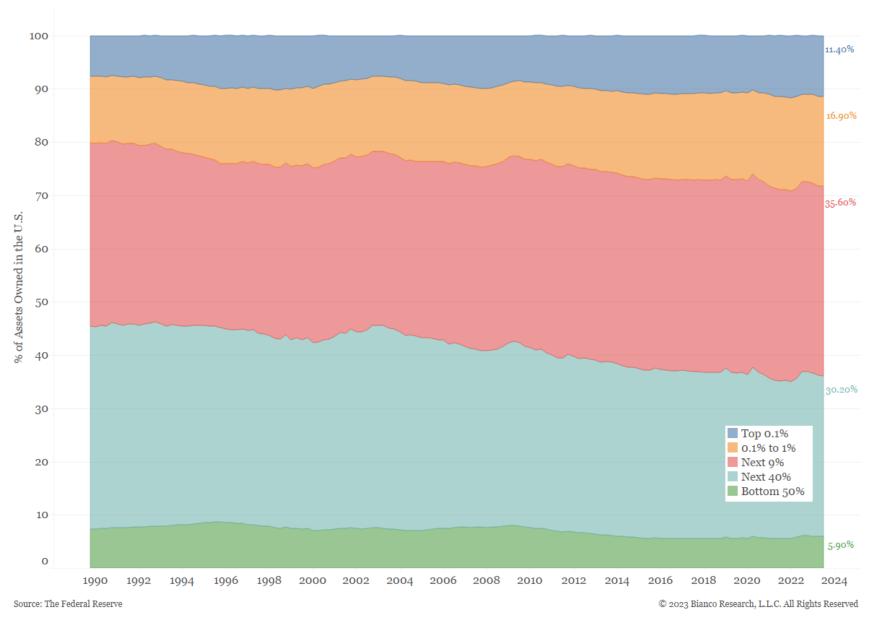


Source: U.S. Treasury & The Federal Reserve

#### Core CPI Has Been Rising Faster Than Core PCE Over the Past Six Months

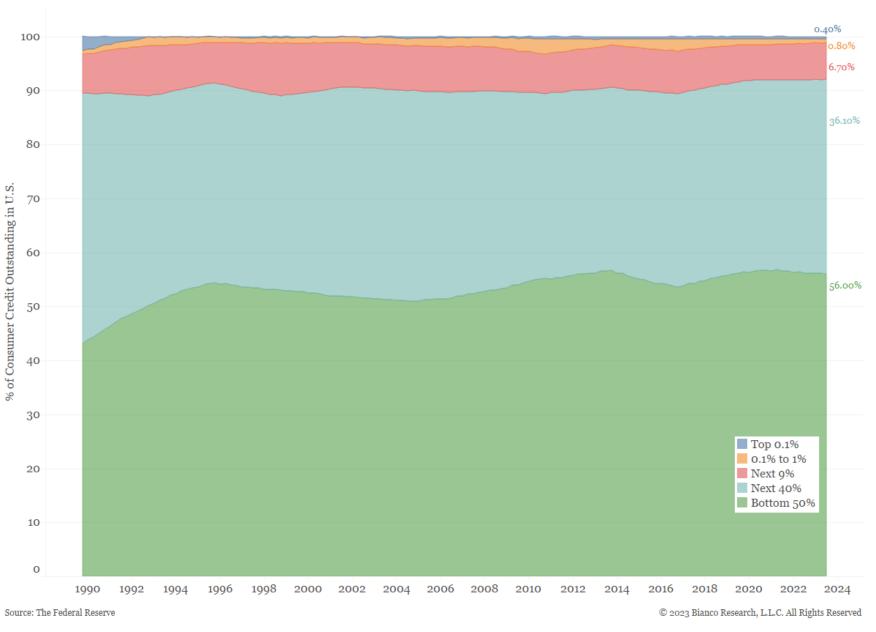


Source: The Bureau of Labor Statistics

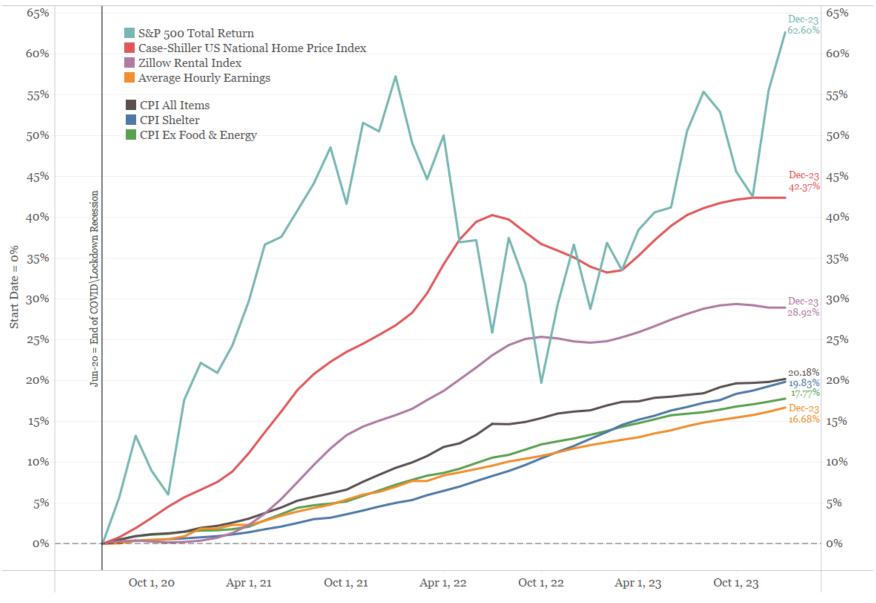


•CNBC - (December 20, 2023) <u>62% of</u> <u>Americans are living paycheck to paycheck, as</u> <u>holiday spending, credit card debt rise</u>

Half of consumers plan to take on more debt to cover those holiday expenses, according to another report by Ally Bank. Only 23% have a plan to pay it off within one to two months. "Not only is sticking to a budget harder today," said Sarah Foster, a Bankrate analyst, "but it's all the more imperative, too." "Credit card financing rates have hovered at the highest levels ever recorded since last fall, meaning carrying a balance could cost a heavy price," she said.

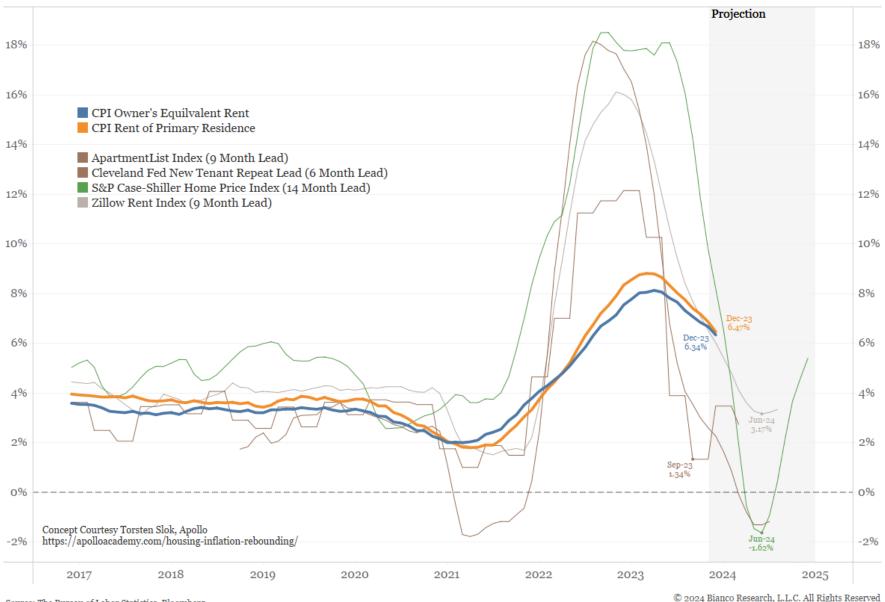


#### Who is Helped, and Who is Hurting?



Source: The Bureau of Labor Statistics

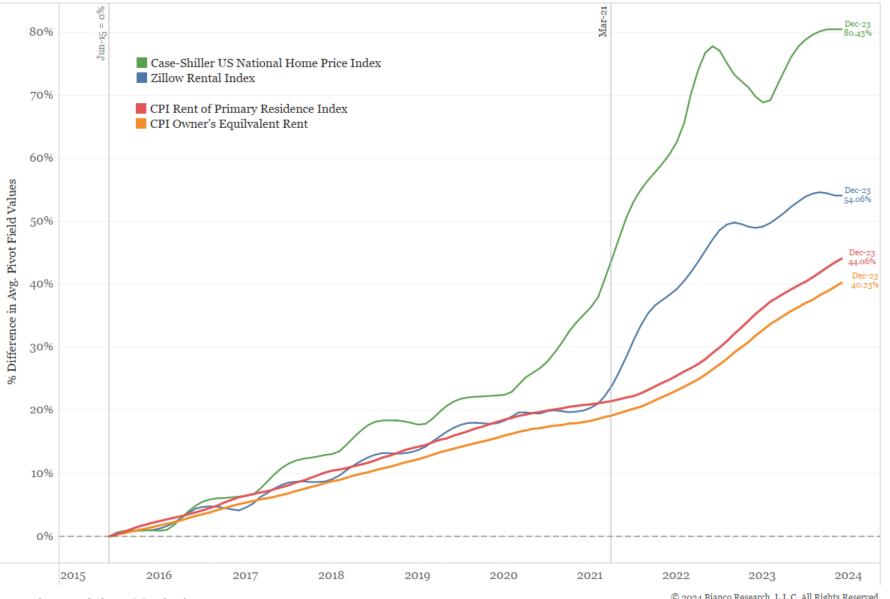
# **Leading Shelter Inflation** Year-over-Year Percentage Change



Source: The Bureau of Labor Statistics, Bloomberg

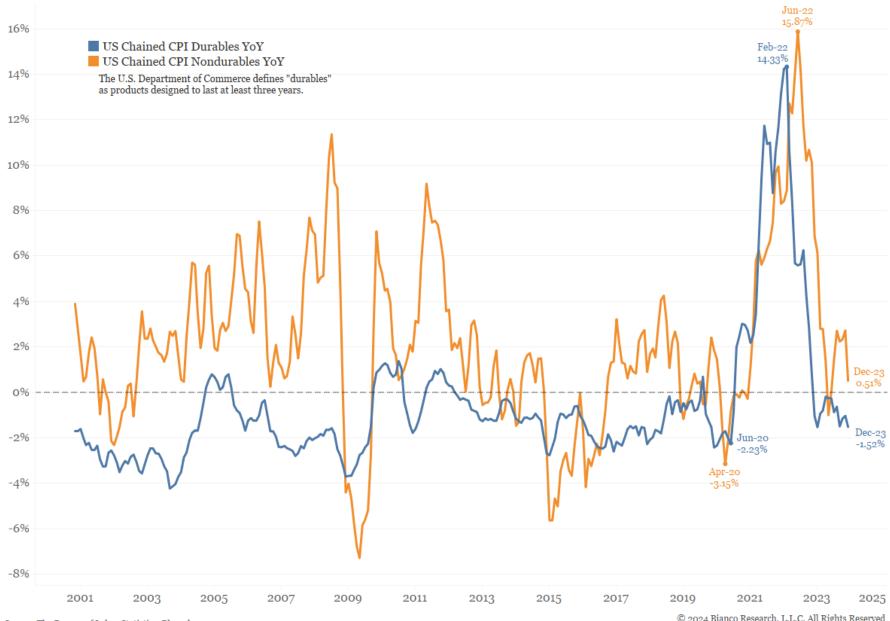
#### **CPI Measures of Inflation Are Behind**

Cumulative Change

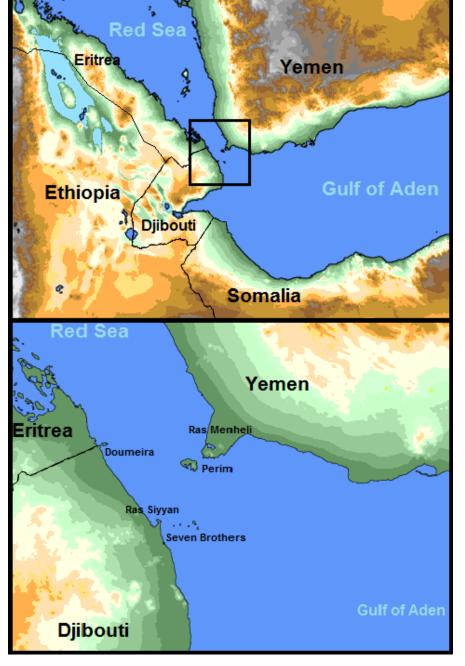


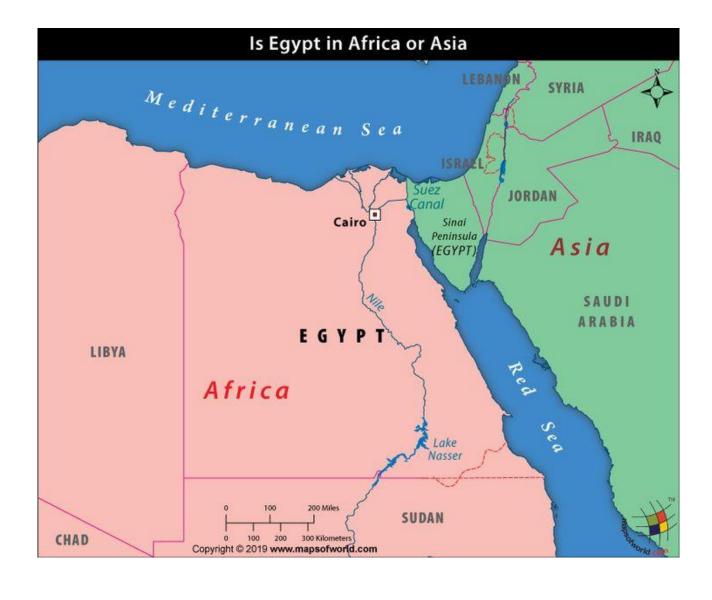
Source: The Bureau of Labor Statistics, Bloomberg

#### US Chained CPI Durables YoY & US Chained CPI Nondurables YoY

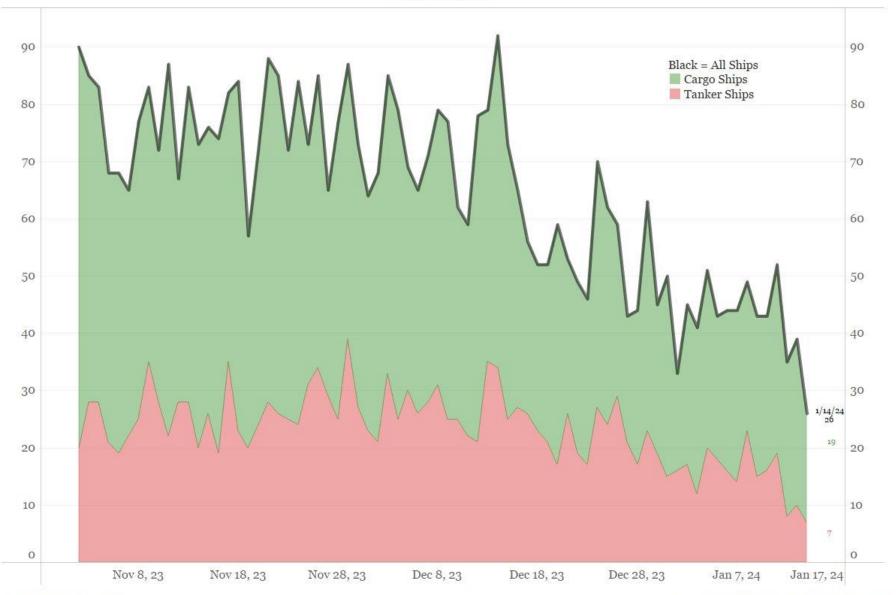


Source: The Bureau of Labor Statistics, Bloomberg





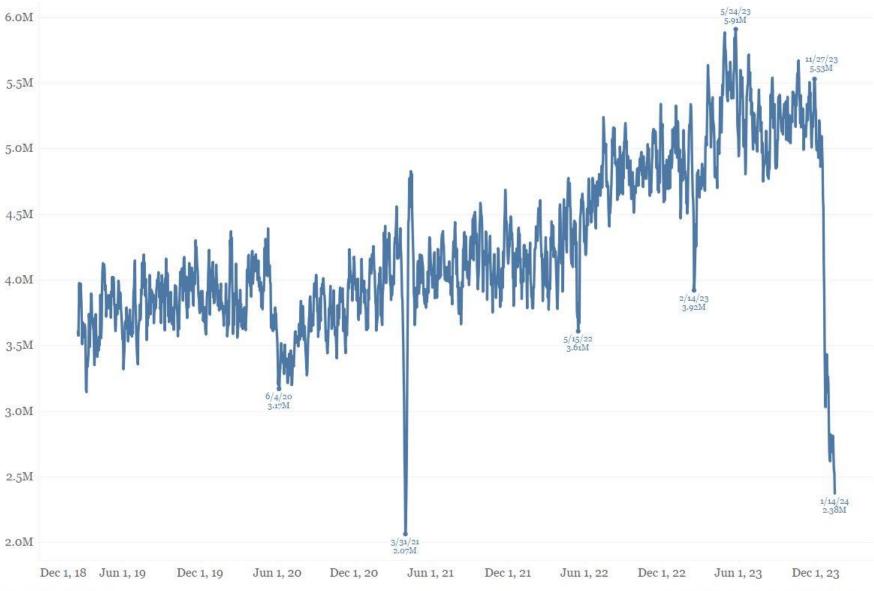
# All Ships Transiting The Bab el-Mandeb Daily Number



Data Source: IMF Port Watch https://portwatch.imf.org/pages/port-monitor

#### Metric Tons of Trade Volume Transiting The Bab el-Mandeb

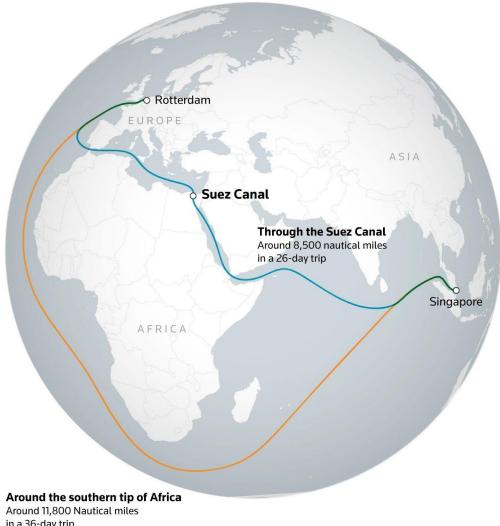
7-Day Average



Data Source: IMF Port Watch https://portwatch.imf.org/pages/port-monitor

#### **Vessels re-routing**

Attacks by Yemen's Houthi militants on ships in the Red Sea are disrupting maritime trade through the Suez Canal, with some vessels re-routing to a much longer East-West route via the southern tip of Africa.

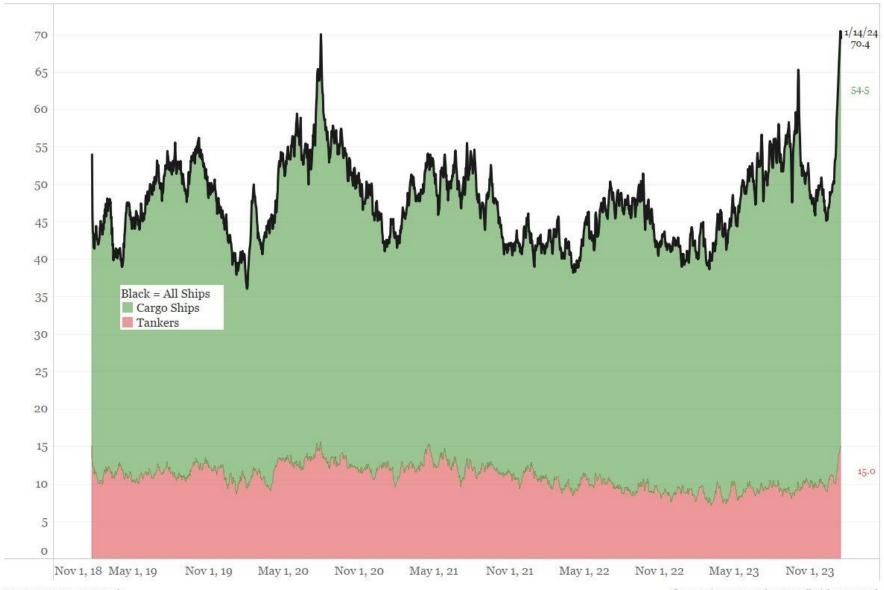


in a 36-day trip

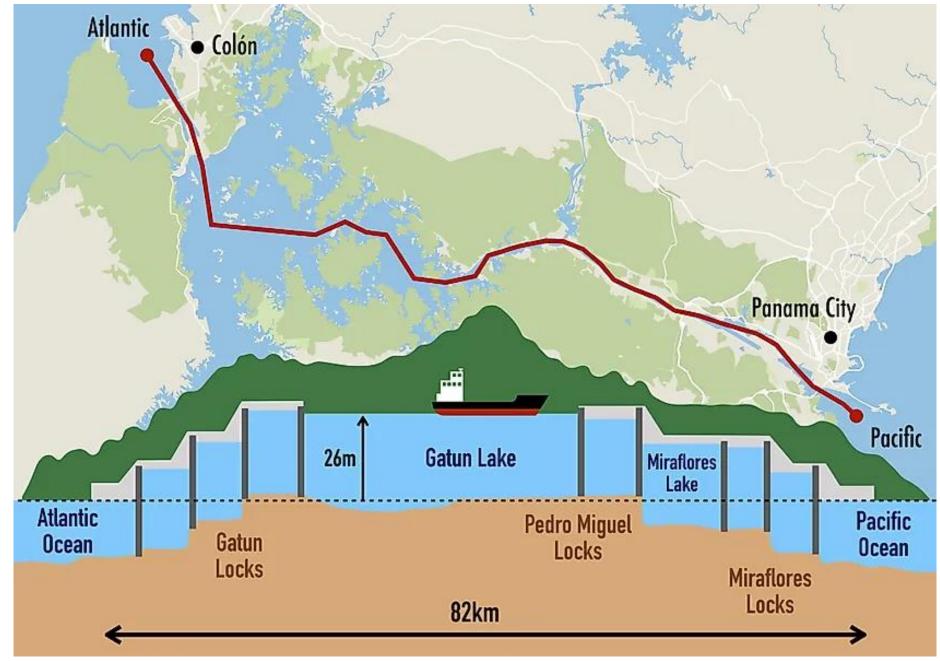
Sources: LSEG; Planet Labs; Maps4News; Shoei Kisen Kaisha Reuters Staff • Dec. 19, 2023 | REUTERS

## All Ships Transiting The Cape of Good Hope

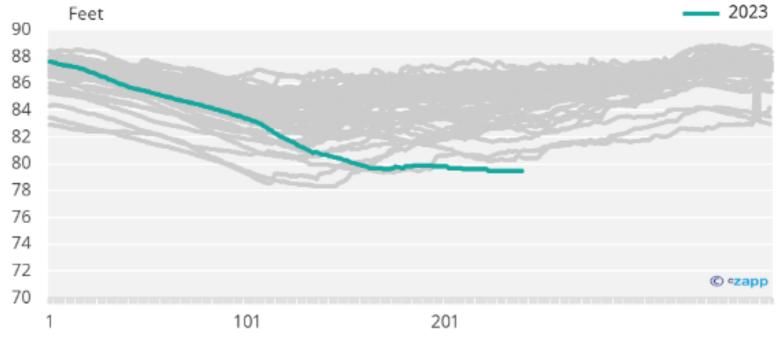
7-Day Average



Data Source: IMF Port Watch https://portwatch.imf.org/pages/port-monitor



### Water Levels in 2023 Predicted to Be Lowest Yet in Q3



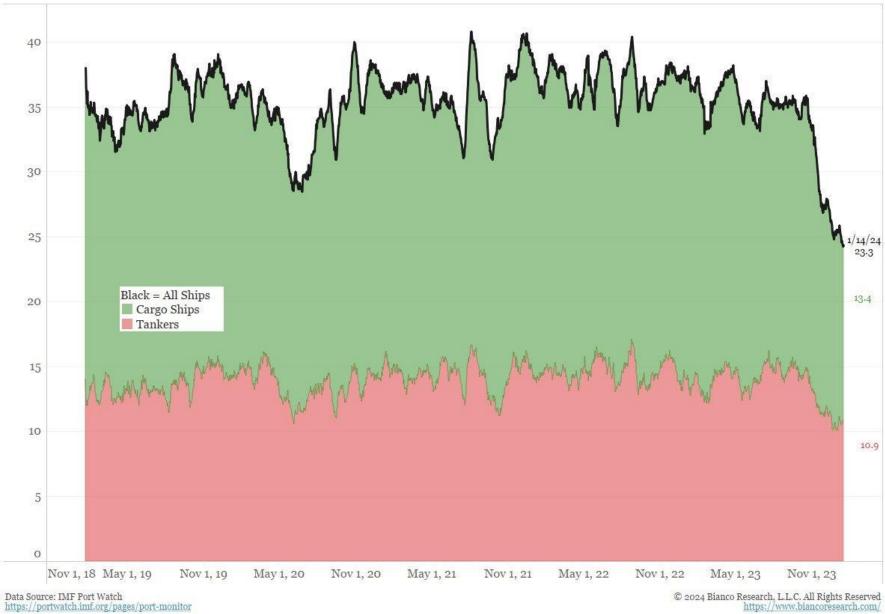


December 2023

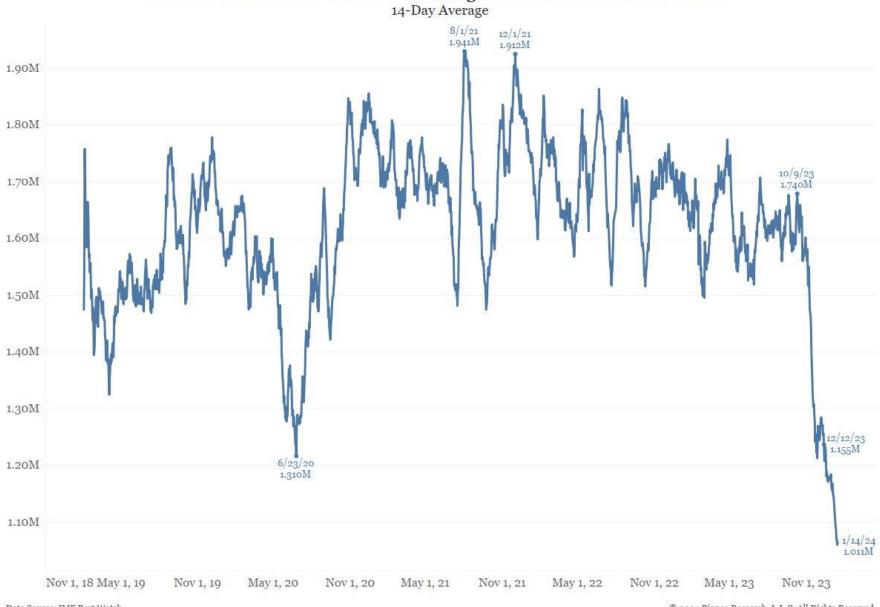


#### All Ships Transiting The Panama Canal

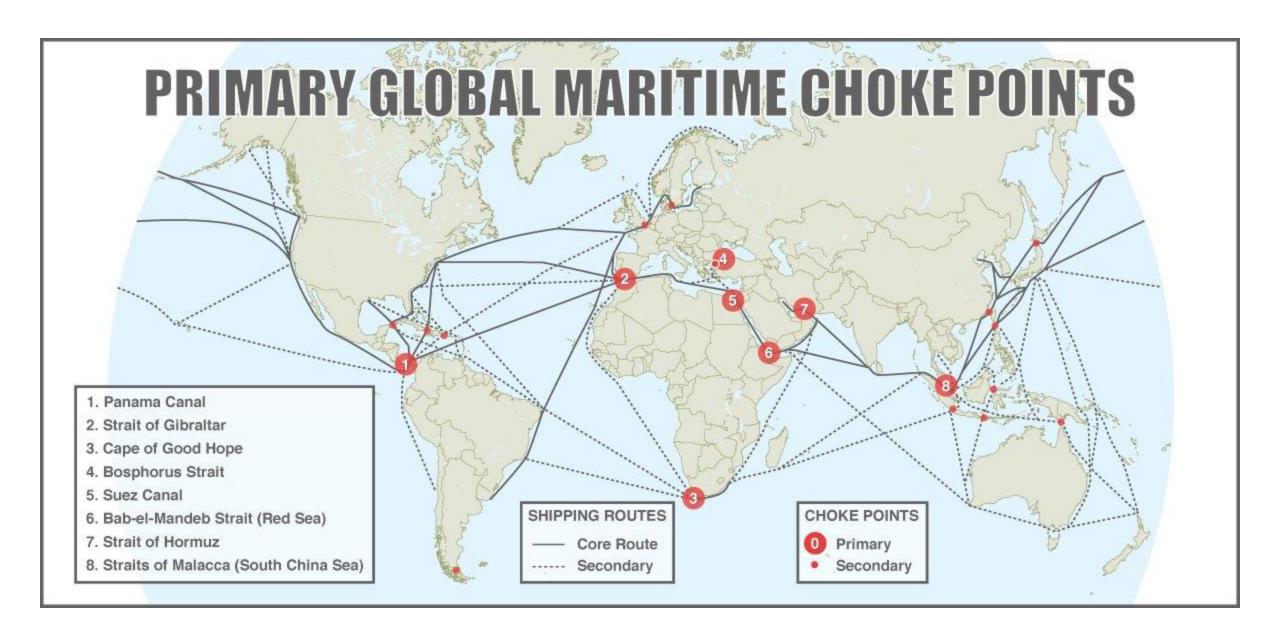
14-Day Average

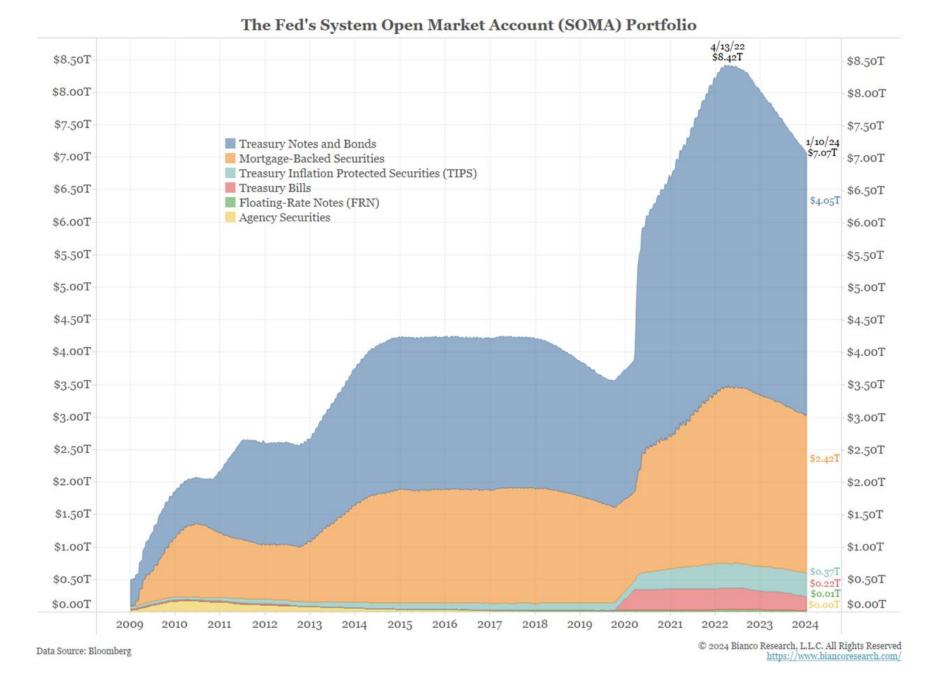


### Metric Tons of Trade Volume Transiting the Panama Canal Choke Point



Data Source: IMF Port Watch https://portwatch.imf.org/pages/port-monitor

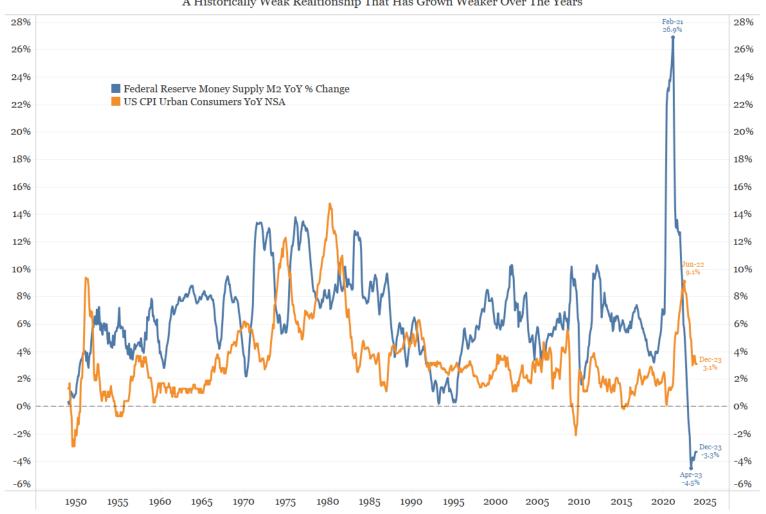




# •Financial Times – (October 2017) Fed has no reliable theory of inflation, says Tarullo

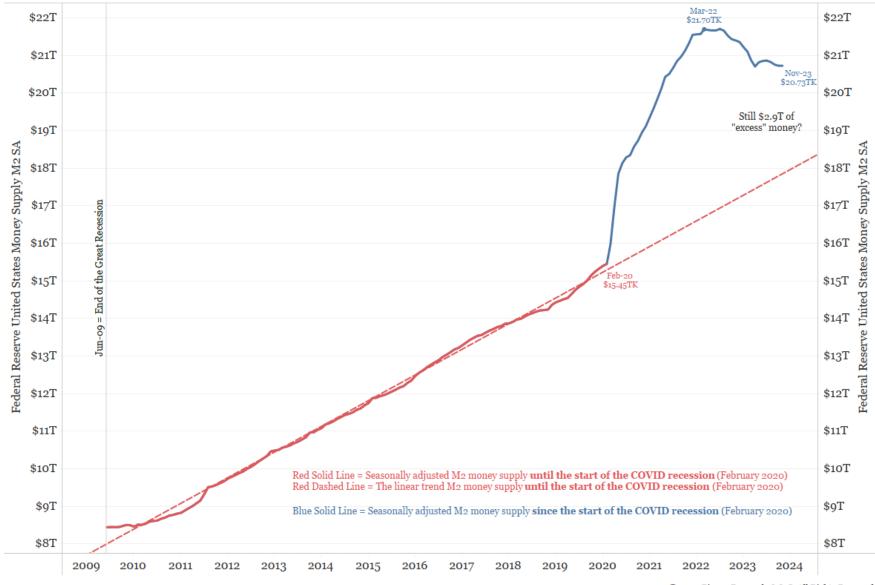
He was particularly doubtful about the weight inflation expectations play in rate-setting policy, given the "range and depth of unanswered questions" about how they are formed and measured. "The substantive point is that we do not, at present, have a theory of inflation dynamics that works sufficiently well to be of use for the business of real-time monetary policymaking," said Mr Tarullo in a speech at the Brookings think-tank in Washington.

## Money Supply and Inflation A Historically Weak Realtionship That Has Grown Weaker Over The Years



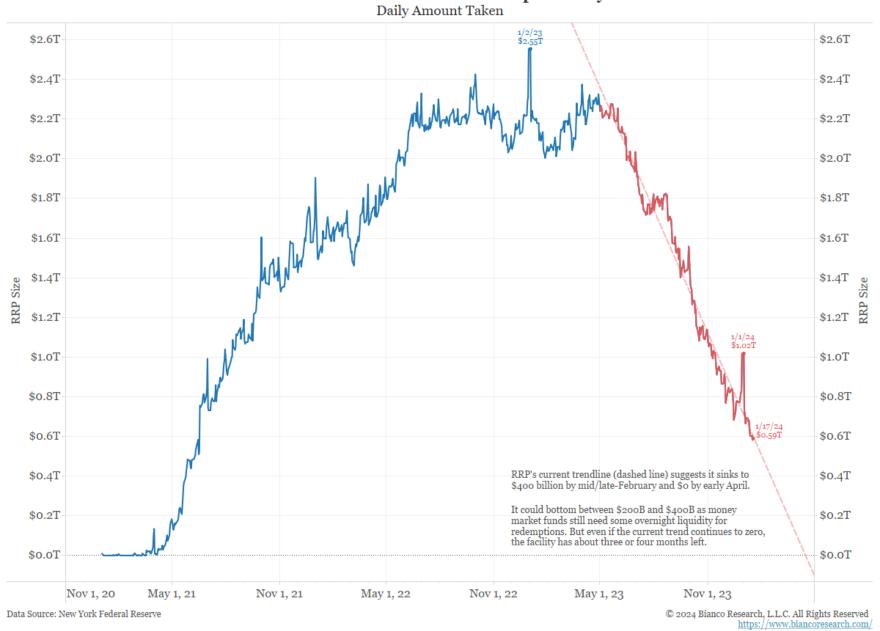
Data Source: New York Federal Reserve, Bloomberg

#### Still Too Much Money Chasing Too Few Goods? M2 Money Supply and its Pre-COVID Trend

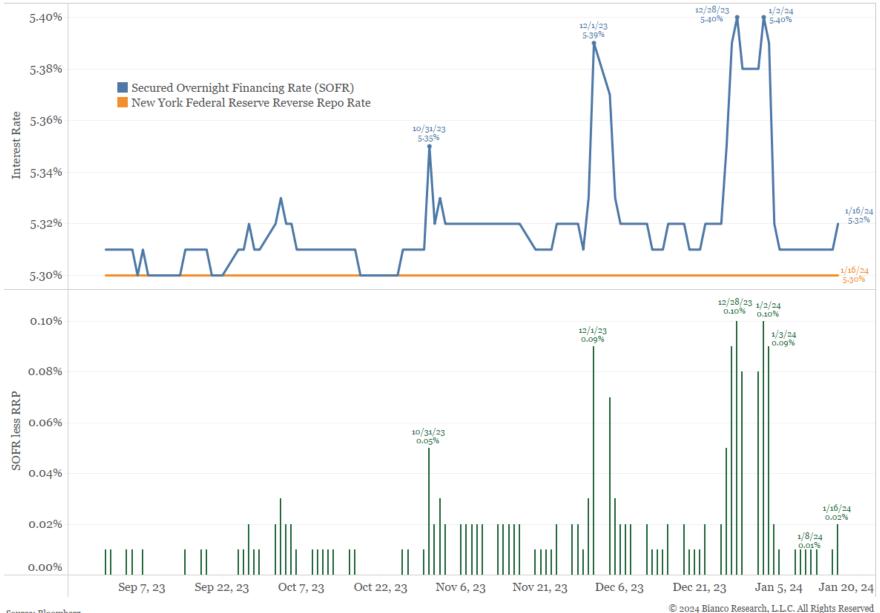


Data Source: New York Federal Reserve, Bloomberg

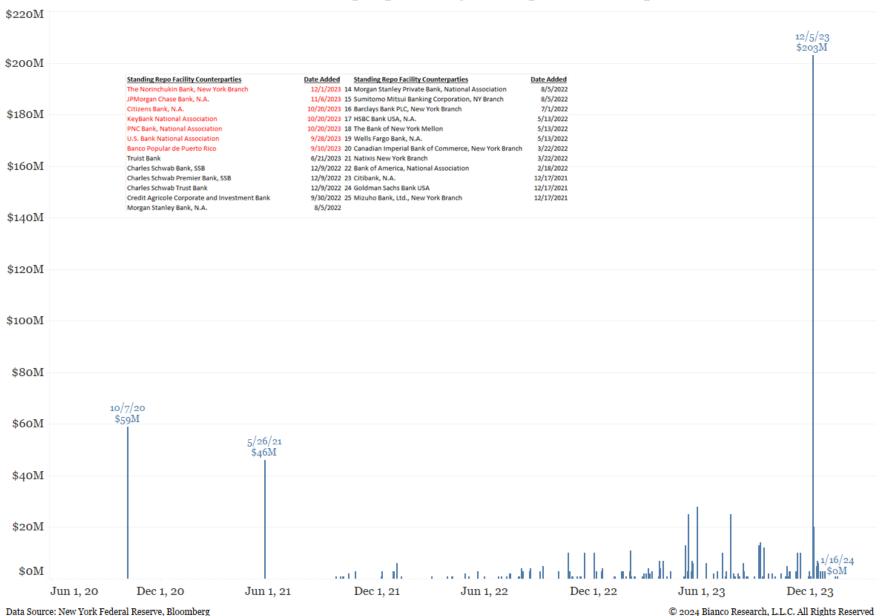
#### The New York Fed's Reverse Repo Facility



#### Comparing Overnight SOFR Rates to the Fed's Reverse Repo Facility Rate



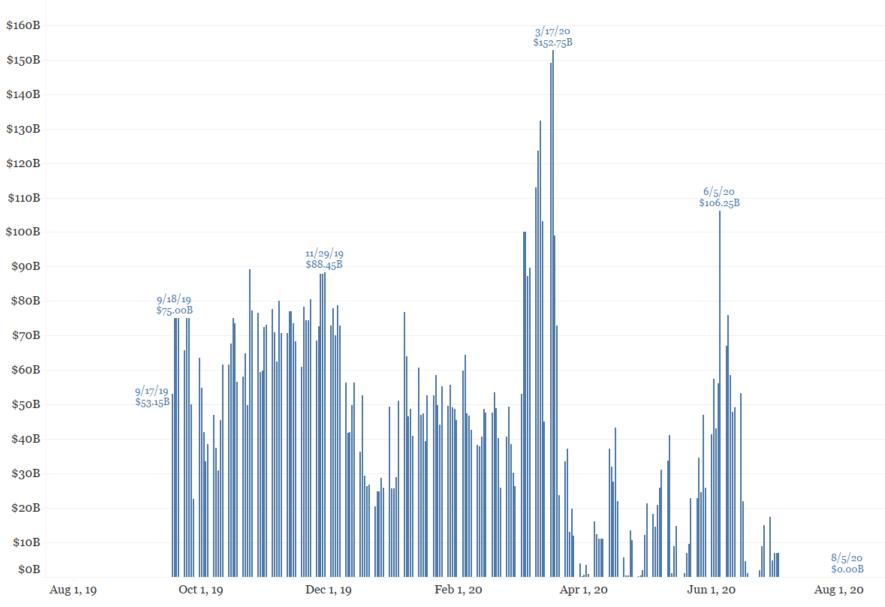
#### Federal Reserve Standing Repo Facility Overnight Value Accepted Total



Data Source: New York Federal Reserve, Bloomberg https://www.newyorkfed.org/markets/desk-operations/repo © 2024 Bianco Research, L.L.C. All Rights Reserved https://www.biancoresearch.com/

44

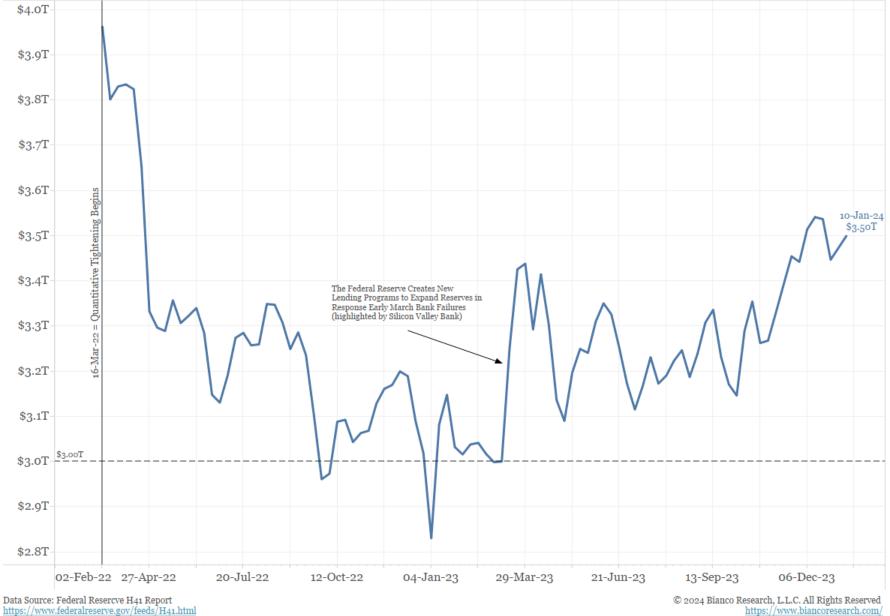
#### Federal Reserve Standing Repo Facility Overnight Value Accepted Total



Data Source: New York Federal Reserve, Bloomberg <a href="https://www.newyorkfed.org/markets/desk-operations/repo">https://www.newyorkfed.org/markets/desk-operations/repo</a>

#### **Bank Reserves Are Rising Despite Quantitative Tightening**

U.S Reserve Balances With Federal Reserve Banks



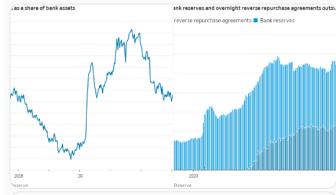
https://www.biancoresearch.com/

#### Nick Timiraos @NickTimiraos · 8h

Research co-authored by NY Fed President John Williams looks at reserves as a share of bank assets and suggests <13% is the level at which reserves might be considered ample.

Currently that corresponds to around \$3 trillion in reserves.

#### newyorkfed.org/medialibrary/m...



#### Nick Timiraos @NickTimiraos • Jan 15

The speed with with balances in the Fed's ONRRP facility have fallen over the last few months and the faster rate of Treasury runoff in balance sheet runoff are prompting Fed officials to start thinking about dialing back (but not ending) QT for Treasuries wsj.com/economy/centra...

#### Bianco Research L.L.C.

#### For more information about the contents/ opinions contained in these reports:

**President** 

James A. Bianco jbianco@biancoresearch.com

**Analysts** 

Greg Blaha gblaha@biancoresearch.com Alex Malitas amalitas@biancoresearch.com

#### For subscription/service Information:

Arbor Research & Trading, Inc. Director of Sales & Marketing

Max Konzelman max.konzelman@arborresearch.com

## Arbor Research & Trading, L.L.C

#### Domestic - For more information about Arbor Research & Trading and its services:

inforequest@arborresearch.com http://www.arborresearch.com

#### **New York Sales Office**

Edward T. McElwreath ed.mcelwreath@arborresearch.com

#### **International - For more information about Arbor Research & Trading and its services:**

#### **London Sales Office**

Neil Tritton neil.tritton@arborresearch.com Ben Gibson ben.gibson@arborresearch.com

Copyright © 2023 Bianco Research, L.L.C.

This message is intended only for the personal and confidential use of the designated recipients named above. If you are not the intended recipient of this message you are hereby notified that any review, dissemination, distribution or copying of this message is strictly prohibited. This communication is for information purposes only and should not be regarded as an offer to sell or as a solicitation of an offer to buy any financial product, an official confirmation of any transaction, or as an official statement of Bianco Research LLC. Email transmission cannot be guaranteed to be secure or error-free. Therefore, we do not represent that this information is complete or accurate and it should not be relied upon as such. All information is subject to change without notice.